

WELCOME TO WICHITA a center of progress, entrepreneurial hub, HISTORIC western gateway and regional center of commerce. Think you know all about Wichita? Take another look: a trade area of roughly 1,000,000 people, attractive INCENTIVES for new businesses, success of a historic, MIXED-USE Old Town District, 20,000 underserved college STUDENTS, a TOP RANKING ARENA (one of the best in U.S.), 26,000 downtown DAYTIME WORKERS, a modern movie MULTIPLEX anchor and free downtown PARKING. Focus in. Learn more. Be a central part of our progress.



- PLAY Crowds seek first-tier entertainment downtown, including 492,500 INTRUST arena attendees
- LIVE Historic Old Town meets redeveloping downtown to offer loft living and urban convenience
- WORK 26,000 daytime workers/51,975 quality jobs citywide by top 12 employers
- SHOP 20,000 university students and a city with a healthy national retail presence
- VISIT Kansas' largest city is perfectly positioned to welcome its 6 million annual visitors







SYMPHONY

venues Ш Opera Z Downtown venues offer preferred destinations to

celebrate throughout the year. Top tier acts appear at

INTRUST Bank Arena; the symphony and opera perform at

Century II Performing Arts Center. Visitors explore the rustic

charm of Old Cowtown Museum and the modern, highly

acclaimed Wichita Art Museum. This is where we're entertained.

# S A SE

Wichita Art Museum B Centuryll Performing Arts Center EXPLORE



Old Town Warren

### 492,500

### annual attendees at the downtown INTRUST Bank Arena

### **INTRUST Bank Arena**

- 15,000-seat multipurpose entertainment venue
- New facility opened in 2010
- · Features major touring acts
- Home to the Wichita Thunder hockey team
- 22nd-busiest arena in the U.S. 45th in the world
- 492,500 annual attendees

### **Old Town Warren**

- Modern seven-screen multiplex
- Operated by Warren Theatres, region's premier exhibitor
- 500,000 annual moviegoers

### **Century II Performing Arts & Convention Center**

- 2,200-seat Concert Hall
- 1,600-seat Mary Jane Teall Theatre
- Home to Music Theatre of Wichita, Wichita Symphony Orchestra and Wichita Grand Opera
- 220,000 sq. ft. and 93,000 sq. ft. exhibit space
- 5,000-seat Convention Space
- An attached 303-room Hyatt Regency Hotel
- 440,000 annual attendees



Lawrence Dumont Stadium



Orpheum Theatre



City of Wichita Central Library 364,000 annual visitors Exploration Place 171,000 annual visitors

Lawrence-Dumont Stadium 220,000 annual visitors Wichita Art Museum 59,000 annual visitors

Orpheum Historic Theatre 41,000 annual visitors Mid-American All-Indian Center 39,000

annual visitors Museum of World Treasures 38,000 annual visitors Old Cowtown Museum

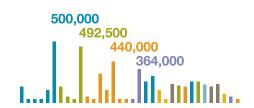
32,000 annual visitors Botanica, The Wichita Gardens 105,000 annual visitors Wichita-Sedgwick

County Historical Museum 12,000 annual visitors Great Plains Transportation Museum 2,200 annual visitors Kansas African-American Museum 1,600 annual visitors

### **Downtown as Event Destination**

- In 2010, events accounted for nearly 900,000 of the 2 million+ visitors to attractions and events
- 180,000 annual attendees to nine-day Wichita River Festival
- 160,000 attendees to BlackTop Nationals
- 80,000 attendees to Automobilia Moonlight Car Show
- 65,000 annual attendees to Final Friday and First Friday shows
- 9,500 attendees to Tallgrass Film Festival











WaterWalk Place

### 205.000

### residents within 10 minutes of downtown

### **Downtown Core**

- 1,860 residents living in Downtown Wichita at present
- Historic Old Town District, filled with upscale residential lofts
- Residential projects continue to be developed in today's economic climate
- Absorption of another 1,500 new market-rate units (roughly 1,800 new residents) projected over the next 5 to 7 years)

### **Adjacent to Downtown**

• Historic, high-value residential neighborhoods such as Riverside and College Hill



The Finn Lofts



Eaton Place



One of the most enjoyable benefits of living and working in Downtown Wichita is the ease of walking to nearby destinations. Wichita's efforts to encourage downtown walkability have been key in attracting high-value development. The Old Town District is a dynamic mix of retail shops, unique restaurants, residences and interactive public spaces. A few blocks away the Arkansas riverfront offers walking, jogging, cycling and scenic views of the city's skyline.

Downtown's Douglas Avenue features a public sculpture collection adorning each block. Public and private sectors are working together to develop a city core friendly to foot traffic.







Wichita is the largest city in Kansas and the economic center of the state. Known as the Air Capital of the World, the city ranks as the #1 aerospace and defense manufacturing cluster in the U.S. Downtown Wichita is work central for thousands in the financial, healthcare, education, oil & gas, creative arts industries. Professionals & Access With a highly trained pool of

talent, no matter how you look at business in our

town, **Wichita** works well.



Cargill Innovation Center

# 26.000

daytime workers

### **Downtown as Employment Center**

- 26,000 daytime workers
- Recent expansions by Cargill and Airbus
- · Low vacancy rate for Class A office space
- 225,000-480,000 sq. ft. of office space in next 10 years



Epic Center

### **Downtown as Government Center**

• City Hall, Sedgwick County seat

• Finney State Office Building



225-480,000

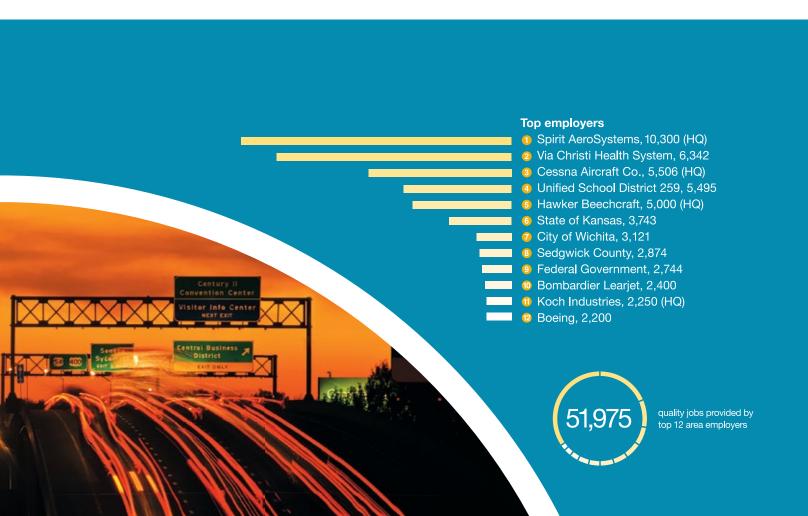
sq.ft. of office space in next 10 years



daytime workers 26,000

sq. ft. of future office space 480,000

businesses represented in Downtown 1,400





### DINING

Trendsetters

Downtown Wichita boasts ideal locations for unique retail of

all kinds. From the college-age crowd to downtown workers to

families, the area is a cross section of consumers craving more choice.

Trendsetters searching for the new, the one-of-a-kind and the different.

Alternative, traditional, artsy, classic...from coffee to cocktails, the location is here and the time is now.

Yupsters Hipsters
Café Drinks







trade area population

The Brickyard

Downtown Wichita's existing co-tenancies suggest that it is the most appropriate location for retailers catering to the following niche markets:

### **Hipsters**

- Young, creatively inclined and alternatively minded types
- Live in and drawn to the "underground"
- "Early adopters" who set trends and pioneer neighborhoods

### Yup-sters

- More established careers, earn more money than hipsters
- Share the hipsters' creative and alternative sensibilities
- Gravitate to areas with reputations as hip and artsy

### **Students and Young Adults**

- Roughly 20,000 university students in Wichita
- Wichita State University: 15,000 enrollment is the state's third-largest
- No recognizable "college drag" with shopping, dining and nightlife

### **National Retailers**

Wichita is already home to the following: Coach, Brooks Brothers, Von Maur, Chico's, Coldwater Creek, Banana Republic, Williams-Sonoma, P.F. Chang's, Bonefish Grill

### **Niche Retailers**

Downtown has the largest number of independently owned and operated merchants in the region. Unique spaces and an eclectic clientele are a profitable combination.





amenities you could want, at Midwestern
prices. This is where worldwide innovation meets
Old West lore, where the city plays host to film festivals,
top musical acts and international business groups. Discover
five-star, economical and boutique hotels — downtown offers.

CONFERENCES

Wichita has all the big-city

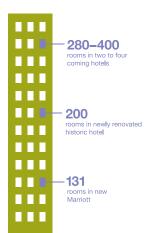
CELEBRATION

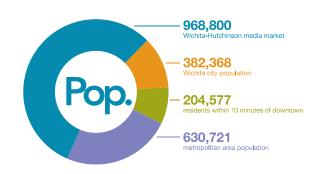
## 2 Million

downtown annual visitors









### **Centrality and Access**

- The Downtown core sits at the geographic center of the metropolitan area, easily accessible via I-135/US 81/KS-15 and US 54/US 400, offering retailers the opportunity to draw from a 360-degree catchment area.
- Wichita boasts over 6 million annual visitors
- The Downtown Transit Center serves as the hub for Wichita Transit's city-wide network of 18 bus routes
- A "destination" retailer or set of retailers located in the Downtown core can realistically tap a trade area of over 1,000,000 people
- 2010 Population: 382,368 (largest city in the state of Kansas)
- 2011 Metropolitan-Area Population: 630,721
- Wichita-Hutchinson Media Market: 968.800
- Q-Line dedicated downtown trolley system offers smartphone real-time tracking

### **Downtown as Hospitality Zone**

- 1,100+ hotel rooms in seven properties
- New 131-room Marriott Fairfield Inn & Suites
- Recent renovation of historic 200-room Drury Plaza Hotel Broadview
- Two to four more hotels, containing 280 to 400 rooms, predicted over next 10 years



Q-Line Irolley



Wichita Metro



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