

2020 State of Downtown Highlights

\$681 MILLION 10 YEAR TOTAL

PRIVATE INVESTMENT

\$87.5 MILLION

2019 PRIVATE INVESTMENT

PRIVATE TO PUBLIC 2019 INVESTMENT

\$108 MILLION

10 YEAR TOTAL
PUBLIC INVESTMENT

\$7.3 MILLION 2019 PUBLIC INVESTMENT

\$168 MILLION 2019 RETAIL SALES

\$146 MILLION

ESTIMATED WESTBANK DEVELOPMENT

4.8 MILLION

TOTAL SQUARE FEET OF OFFICE SPACE

88% OCCUPIED CLASS A OFFICE SPACE

1,228

RESIDENTIAL UNITS COMPLETED SINCE 2010

741,500+

EVENT ATTENDEES

ESTIMATED RESIDENTIAL POPULATION

2,778°



Over the past ten years our urban center has undergone a major transformation driven by Project Downtown: The Master Plan for Wichita. The plan was developed in 2009, at the end of the Great Recession – a time when our community was willing to be aspirational and set sights on the future. I've been working for New York Life in the heart of our downtown for over twenty years and have enjoyed a front row seat to the incredible growth and changes that have taken place as a result of that strategic vision.

And that community aspiration – it has paid off. Since the adoption of the plan in 2010, it has served as a blueprint for development and has resulted in over \$1 billion of investment in the urban core. We have completed 86 development projects and nearly doubled the number of residential units and retail square footage. There is also an increase in demand for office space as companies look to grow their business in the center of commerce and culture.

A few years ago, my team and I were inspired by the resurgence of downtown as the employment epicenter and added the New York Life sign to the top of our office building at 125 N. Market. When I see that sign, I am reminded that the transformation of our downtown is taking place not because of one person's story or impact, but because of the collective and collaborative efforts from innovators and makers throughout our city's history.



Joseph Tigert, Chair

Downtown Wichita

It is exciting to see other companies making their mark on the Wichita skyline as you'll read about in this report. Companies are choosing downtown for their headquarters and expansions in both new and renovated buildings.

Even as we experience the difficulties of a new reality in 2020, we must keep an aspirational mindset just as we did in 2010. We must face challenges together and continue to position our community and region for future growth. Our experience with Project Downtown shows that planning with future generations in mind is worth the reward. Let's think bigger, bolder and brighter for the next ten years and beyond.

Sincerely

Joseph Tigert, Chair Downtown Wichita

1 INTRO 2



PROJECT DOWNTOWN CELEBRATING 10 YEARS

It goes against human instinct to plan for growth when times are tough – especially during the worst recession in modern history. However, in Wichita we innovatively pursued success against the odds by creating Project Downtown: The Master Plan for Wichita in 2010. This plan is a 15-year community vision for economic development, and this year we celebrate 10 years of implementation by reflecting on the progress that has taken place.

Over the past decade, Project Downtown has driven over \$1 billion of investment in the urban core. From the catalytic projects that set the plan in motion to the projects currently under construction or in planning - Project Downtown is becoming a reality in our city.

The planning process was initiated in 2009 when Goody Clancy was selected as the planning design team. The private sector, the business community, downtown stakeholders and the Downtown Wichita non-profit organization joined in partnership with the public sector to lead and fund the plan.

The Goody Clancy team included economists specializing in four key real estate markets:

- Residential
- Hospitality
- Commercial
- Retail

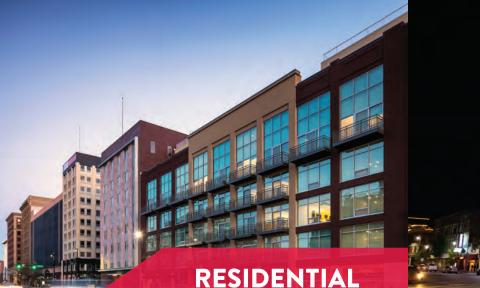
The team identified Wichita's market potential in each area and led a robust community engagement process in order to create the plan. This public input paired with deliberate, market-based strategies and key investment in infrastructure, transportation, streetscape and parks by the City of Wichita has been vital to the transformation of our urban center.

The Downtown Wichita organization, through the leadership of its Board of Directors and staff, has served as the ongoing champion for the plan. This unique leadership role of the organization has built a partnership with the public sector, local lenders and the design and development community. This partnership has proven to be an integral necessity for the community to achieve the goals and forecasted outcomes of the plan.

As we step into the next five years of implementing the plan, we will continue to be resilient and diligent stewards of our community's vision of a vibrant, thriving urban center.

OVER \$1 BILLION OF INVESTMENT

IN THE URBAN CORE SINCE 2010









ReNew Wichita, 240 residential units

Hilton Garden Inn, 127 rooms

Cargill Protein Group, completed in 2018

Union Station Phase 1, completed in 2016

RESIDENTIAL RESURGENCE

The residential market has grown exponentially over the last 10 years through the development of 21 new properties. The Project Downtown market analysis conducted by Zimmerman/Volk Associates provided invaluable information to the market needs for downtown living options with a focus on adaptive reuse projects. The conversions of warehouses and historic buildings into urban lofts and apartments mixed with new construction projects have added 1,228 units to the core. The Downtown Wichita organization commissioned Zimmerman/Volk Associates to provide an updated analysis of the downtown multi-family residential market in 2014 and again in 2018.



The Finn Lofts, completed in 2010

EMPLOYMENT EPICENTER

Office space offers two key attributes to building a thriving downtown density and daily activation. Project Downtown identified critical factors to successful downtown development, such as mixed-uses, ground-floor activation, connectivity and a range of office options that once addressed would increase demand for office space. Since 2010, the Downtown Wichita organization has continued to work closely with public and private sector partners, developers and the real estate community to address these critical issues and establish downtown as the epicenter of employment.



The CorTen office building, completed in 2015

NEW PROPERTIES

NEW UNITS

INCREASE IN UNITS

14.6%

INCREASE IN OFFICE SPACE INCREASE IN LEASE RATES

OVERALL OCCUPANCY

HOSPITALITY FOR EVERY LIFESTYLE

When Project Downtown launched in 2010, the hospitality market analysis found that downtown hotels maintain higher occupancies and outpaced options available in other corners of the city. The analysis also showed that more hospitality options were needed in the downtown area and spurred substantial improvements to three of the four existing hotels, Drury Plaza Broadview Hotel, Courtyard by Marriott, Hyatt Regency and Hotel Old Town. Over the last decade, the Fairfield Inn & Suites by Marriott (131 rooms in 2011) the Ambassador Hotel (117 rooms in 2012) and the Hilton Garden Inn (127 rooms in 2020) were added for a total of 375 new rooms.



The Ambassador Hotel, completed in 2012

EXPANDING RETAIL

Local shops and restaurants make downtown Wichita unique and are key to enhancing vibrancy. These one-of-a-kind, local establishments are a part of the culture of our downtown. As the number of residents, visitors and workers has increased in downtown, the restaurant and retail spaces have increased significantly from 290,478 square feet in 2010 to 735,701 square feet in 2020.



Cocoa Dolce downtown factory, completed in 2019

HOTELS COMPLETED

NEW ROOMS

INCREASE IN ROOMS

SHOPS AND RESTAURANTS

SQUARE FEET ADDED

INCREASE IN LEASE RATE

INTRO 6 5 INTRO



MAXIMIZING POSSIBILITIES

Downtown Wichita is moving in bold new directions as envisioned in Project Downtown, our community's master plan of development for the urban core. This year marks 10-years of implementing the plan, which has resulted in over \$1 billion of investment through development projects that have been completed or announced. The success of Project Downtown is due to the robust community input that took place when it was created in 2010. Another key factor is the strategic effort to leverage public sector investment in order to maximize private sector investment. In 2019, this approach resulted in \$87.5 million of private investment and \$7.34 million of public investment, an 11:1 dollar ratio in the Self Supported Municipal Improvement District.

Investment in Downtown







2010-2019 10 Year Investment Total Investment: \$789,386,451

\$96,005,967 \$12,377,751

\$12,377,75

\$681,002,723

86%

2019 Annual Investment
Total Investment: \$94,836,169

\$7,337<u>,</u>850

8%

\$87,498,319

\$87.5 MILLION 2019 PRIVATE INVESTMENT

Strong private sector investment continued in 2019 across multiple markets. Several key projects will be underway in both 2020 and 2021

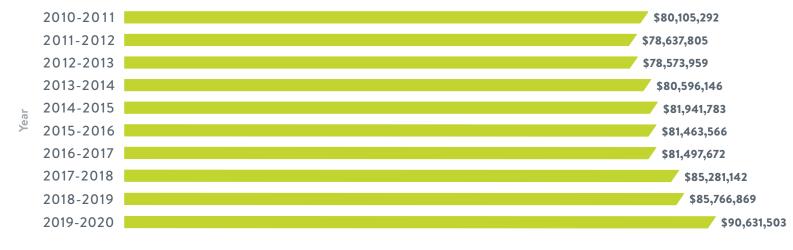
11:1 PRIVATE TO PUBLIC INVESTMENT

Strategic investment by the public sector catalyzed private sector investment in downtown in 2019, with an 11:1 private to public ratio.

\$681 million 10 year private investment 4

Since the adoption of Project Downtown in 2010, the private sector has invested \$681 million in the urban core.

Assessed Real Property Value



Value (In Dollars)

Appraised Property Value⁵



Value (In Dollars)

Photo of Naftzger Park by Fernando Salazar



tment (In Millions) 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 \$65,926,870 \$99,923,972 \$68,753,085 \$56,812,578 \$29,957,871 \$120,352,618 \$82,642,941 \$75,583,759 \$94,596,588 \$94,836,169

Year

Private investment includes data from the following sources: Sedgwick County property sales data - Sedgwick County Appraiser, Sedgwick County and City of Wichita building permit data - Metro Area Building & Construction (formerly Office of Central Inspection). Private investment totals are for the years 2010-2019 only for the Downtown SSMID District (Central to Kellogg, Washington to the Arkansas River). Historic Tax Credits (Includes both State and Federal Credits) - Kansas State Historical Society. Note: All public investment that is reflected in private investment (i.e. items that include the public purchase of land and/or building permits for work on publicly owned property) has been deducted from private investment figures to avoid double counting investment.

Public investment includes data from the following sources: City of Wichita CIP (Streets & bridges, public buildings & public improvements, parks, stormwater, maintenance), Tax Increment Financing (TIF)-City of Wichita, Facade Improvement Program - City of Wichita, HOME Program Investment - Wichita Housing and Community Services, CDBG funds - Wichita Housing and Community Services and Public Building Commission funding. Community Improvement District (CID) - City of Wichita (This is based on the year the tax was collected). Public investment totals are for the years 2010-2019 only for the Downtown SSMID District (Central to Kellogg, Washington to the Arkansas River).

Public investment for INTRUST Bank Arena - Sedgwick County. INTRUST Bank Arena funding during these years constitutes a larger portion of the public investment value. However, Arena capital funding is included over years 2010-2019 per Sedgwick County. Yearly INTRUST Bank Arena funding- 2005: \$645,806, 2006: \$5,779,067, 2007: \$18,575,958, 2008: \$74,376,927, 2009: \$81,758,743, 2010: \$7,331,622, 2011: \$1,624,192, 2012: \$285,281, 2013: \$250,000, 2014: \$0, 2015: \$0, 2016: \$0, 2017: \$2,886,656, 2018: \$0, 2019: \$0.





Residential Properties

Complete

Under Construction/Planning

- **250 Douglas Place** 155 UNITS
- 520Commerce 24 UNITS
- Broadway Autopark Apts. 44 UNITS
- Colorado Derby Apts. 106 UNITS
- **Commerce Street Lofts**
- Corner 365 36 UNITS
- **Eaton Place** 118 UNITS
- Finn Lofts 25 UNITS
- **Grant Telegraph (Condos)**
- **Harvester Lofts**

- Innes Station 80 UNITS
- La Louisiana 24 UNITS
- Legacy Square Apts. 50 UNITS
- Lofts at Old Town Square
 15 UNITS
- Lofts at St. Francis (Condos)
- **Mosley Street Lofts** 24 UNITS
- Pinnacle Lofts & Apts. 70 UNITS
- Player Piano Lofts 36 UNITS
- **ReNew Wichita**
- River Vista*

- **Rock Island Lofts** 8 UNITS
- Rumley Lofts (Condos)
- Shirkmere Apts. 108 UNITS
- Spaghetti Works
 40 UNITS
- The Flats 324
 68 UNITS 68 UNITS
- The Flats 324 Modern 73 UNITS
- The LUX 86 UNITS
- The Renfro
- Water's Edge Apts.*
- WaterWalk Hotel Apts.* 133 UNITS

*Located outside the 67202 zip code. These properties are not included in census data.

WaterWalk Place (Condos) 46 UNITS

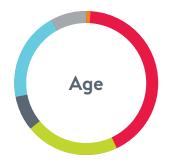
Zelman Lofts

225 Sycamore*

9 UNITS

204 UNITS

Housing Data



1% 0-19 Years Old 42% 20-29 Years Old 21% 30-39 Years Old 8% 40-49 Years Old 20% 50-59 Years Old 8% 60+ Years Old



83% 2010 or later **11%** 2000-2009 6% 1990-1999



89% White 9% Black or African American

1% American Indian and Alaskan

3% Asian

2% Other



10% Some High School

20% High School Graduate

28% Some College or Associates

42% Bachelor's Degree or Higher



26% Studio

60% One Bedroom 14% Two or Three Bedrooms



34% \$14,999 or less

2% \$15,000-\$24,999 **12%** \$25,000-\$34,999

13% \$35,000-\$49,999

20% \$50,000-\$74,999 **9**% \$75,000-\$99,999

8% \$100,000-\$149,999

3% \$150,000 or more

Previously a parking garage, the Broadway Autopark now features 41 residential units





POSITION FOR SUCCESS

From eclectic co-working spaces in a former firehouse to upscale office towers, Downtown Wichita is where nationally recognized companies and local startups are choosing to make their mark on the world. Companies and developers are strategically designing and building new spaces in the urban core with talent attraction in mind. The mixed-use Spaghetti Works project added 47,000 square feet of new Class A multi-tenant office space. Fidelity Bank announced last year a visionary \$51 million expansion of their headquarters, which includes the construction of a ten-story office tower as well as a four-story car park with commercial space on the ground floor.

Central Business District Office Space



Total Square Feet (SF)

4,824,113 SF



Average Price Per SF

\$12.87 per SF

%

Average Occupancy Rate

81% Occupied

Occupancy Rates



88% Occupancy Rate12% Vacancy Rate



84% Occupancy Rate16% Vacancy Rate



59% Occupancy Rate41% Vacancy Rate

7% INCREASE IN CLASS A SPACE

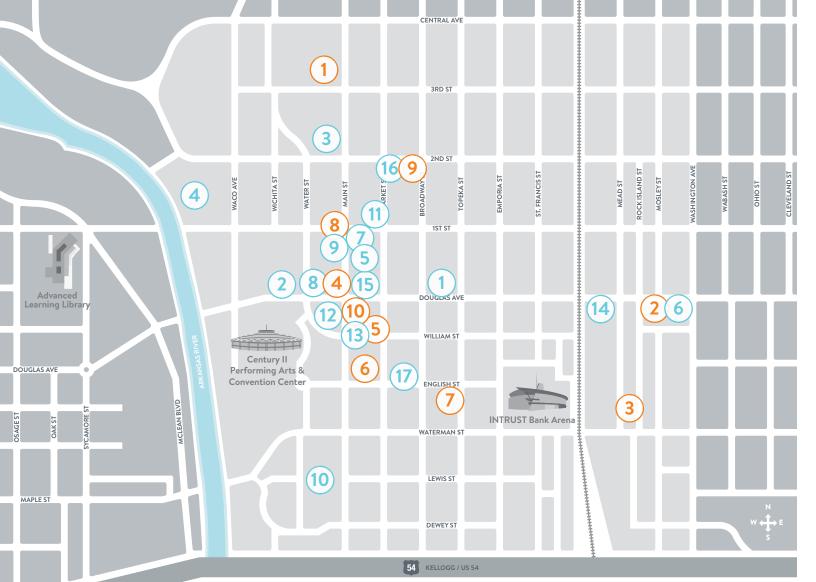
Downtown is the location of choice for dynamic companies positioning themselves to thrive. In 2019, Class A space increased 7% in the core.

12% INCREASE IN THE AVERAGE PRICE PER SF

Demand for urban office space is delivering commercial returns. In 2019, the average price per SF increased from \$11.80 to \$12.87.

4.8 MILLION TOTAL OFFICE SPACE

Downtown maintains the highest concentration of leasable office space in the city with an average occupancy rate of 81%.



Downtown SSMID District

Largest Office Buildings

By total square footage

The LUX 120 E. FIRST - 129,312 SF

Century Plaza Building

111 W. DOUGLAS - 127,000 SF

High Touch Technologies

701 E. DOUGLAS - 140,641 SF

257 N. BROADWAY - 99,181 SF

Petroleum Building

221 S. BROADWAY - 86,513 SF

110 S. MAIN - 107,592 SF

Union Station

One Main Place

Emprise Bank

100 N. MAIN - 92,300 SF

- Ruffin Building
 100 N. BROADWAY 394,000 SF
- Garvey Center 250 W. DOUGLAS - 345,000 SF
- **Epic Center** 301 N. MAIN 298,000 SF
- Farm Credit Bank Building 245 N. WACO 257,364 SF
- 125 N. Market 125 N. MARKET - 222,679 SF
- 125 N. MARKET 222,679 SF
- 6 Cargill Protein Group 825 E. DOUGLAS - 188,000 SF
- 7 Former Commerce Bank 150 N. MAIN - 156,000 SF
- 8 INTRUST Bank 105 N. MAIN - 156,000 SF
- 9 **Centre City Plaza** 151 N. MAIN - 146,000 SF
- WaterWalk Place 515 S. MAIN - 129,384 SF

Top Employers

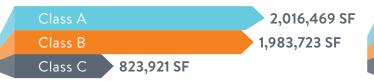
By number of employees (offices with 100+)

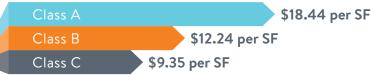
- City of Wichita
 1,024 EMPLOYEES
- Cargill Protein Group
 850 EMPLOYEES
- Protection 1/ADT 615 EMPLOYEES
- 4 INTRUST Bank 554 EMPLOYEES
- King of Freight
 485 EMPLOYEES

- 6 Fidelity Bank
 425 EMPLOYEES
- **7 PEC** 229 EMPLOYEES
- Meritrust Credit Union 225 EMPLOYEES
- 9 Emprise Bank 165 EMPLOYEES
- High Touch Technologies
 115 EMPLOYEES

Total Square Feet

Average Price Per SF





Central Business District Office Space

Over the past five years (2015-2019)

Class A

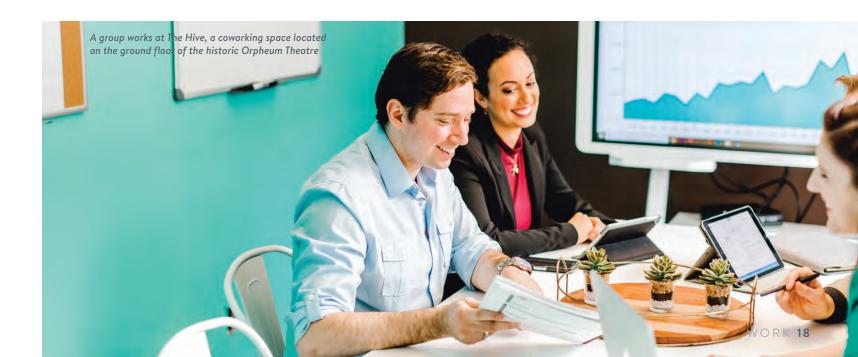
	2016	2017	2018	2019	2020
Total SF	1,701,351	1,703,476	1,676,035	1,883,133	2,016,469
Average Price Per SF	\$16.37	\$16.36	\$17.08	\$16.71	\$18.44
Occupancy Rate	87%	87%	85%	89%	88%

Class B

	2016	2017	2018	2019	2020
Total SF	1,680,837	1,697,034	1,621,813	1,566,062	1,983,723
Average Price Per SF	\$9.86	\$9.69	\$12.05	\$10.61	\$12.24
Occupancy Rate	81%	79%	86%	86%	84%

Class C

	2016	2017	2018	2019	2020
Total SF	589,132	560,351	660,549	658,858	823,921
Average Price Per SF	\$8.07	\$7.15	\$6.81	\$7.50	\$9.35
Occupancy Rate	59%	70%	55%	67%	59%





FIND ADVENTURE DOWNTOWN

Downtown is the epicenter of activity with a new adventure around every corner. Seamlessly blending the historic, brick-lined streets of Old Town with modern, innovative architecture, the urban core provides the perfect backdrop for world-class arts and cultural experiences, nationally recognized festivals, as well as trade conventions and events. Thousands have annually flocked to the urban core to enjoy the unpredictably amazing quality of life that Wichita offers. Residents and visitors can experience these amenities while staying in the newly completed Hilton Garden Inn, which features 127 rooms, a ground floor Starbucks and commercial space. This new hotel marks the first new hospitality project in downtown since 2012.

Downtown Hotel Data



Downtown Hotels



Overall Average of Wichita Area Hotels

Occupancy

Rooms sold divided by rooms available.

Occupancy is always displayed as a percentage of rooms occupied.

Average Daily Rate (ADR)

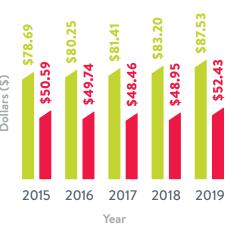
Room revenue divided by rooms sold. Displayed as average rate for single room.

Revenue Per Available Room

Total room revenue divided by rooms available.







DISCOYER

1,359 NUMBER OF HOTEL ROOMS

om historic to boutique, downtown offers a wide portfolio of hospitality otions, including the recently completed Hilton Garden Inn.

1.1 BILLION TOURISM ECONOMIC IMPACT

Visitors to the Greater Wichita region contributed over \$1 billion to our local economy.

741,500+ CONVENTION/EVENT ATTENDEES

Family friendly attractions, historic landmarks and tradeshows, and events attract visitors to downtown.



Downtown SSMID District

Hotels

By room quantity

- **Hyatt Regency Wichita** 303 ROOMS
- Drury Plaza Hotel Broadview
- Wyndham Garden Wichita Hotel* 150 ROOMS
- Fairfield Inn & Suites Wichita Downtown 131 ROOMS
- Courtyard by Marriott Wichita at Old Town
- Hilton Garden Inn 127 ROOMS
- **Ambassador Hotel at Block One** 117 ROOMS
- **Hotel at Old Town** 115 ROOMS
- Hotel at WaterWalk*

Museums & Attractions

Listed in alphabetical order

- **Botanica, The Wichita Gardens** 701 AMIDON
- **CityArts Gallery** 334 N. MEAD
- **Exploration Place** 300 N. MCLEAN
- **Great Plains Transportation** 700 E. DOUGLAS
- Kansas African American Museum 601 N. WATER
- Kansas Sports Hall of Fame 515 S. WICHITA
- Mid-America All-Indian Museum 650 N. SENECA
- **Museum of World Treasures** 835 E. FIRST
- **Music Theatre Wichita** 225 W. DOUGLAS

- **Old Cowtown Museum** 1865 MUSEUM
- **Riverfront Stadium** 300 S. SYCAMORE
- Wichita Art Museum
- 1400 W. MUSEUM Wichita Symphony Orchestra
- 225 W. DOUGLAS Wichita Thunder Hockey 500 E. WATERMAN
- **Wichita-Sedgwick County** Historical Museum

Museums & Attractions Attendance

	2015	2016	2017	2018	2019
Botanica	154,114	159,885	168,350	200,843	267,106
Exploration Place	176,810	199,598	194,029	273,125	249,959
Great Plains Transportation Museum	2,747	5,581	4,519	3,513	3,382
Kansas African American Museum	2,747	3,000	4,289	4,090	4,339
Kansas Sports Hall of Fame	16,687	17,181	18,435	16,466	16,268
Mid-America All-Indian Museum	26,706	26,885	18,522	26,170	19,889
Museum of World Treasures	43,178	43,352	45,582	46,000	44,657
Old Cowtown Museum	61,495	58,430	80,326	54,948	67,559
Wichita Art Museum	62,028	44,808	69,532	79,278	81,425
Wichita Symphony Orchestra Performances	52,692	48,346	37,028	55,013	47,265
Wichita/Sedgwick Co. Historical Museum	16,514	16,687	15,111	14,698	13,647
Wichita Thunder Hockey	174,332	186,042	165,506	191,091	213,762

Top Five Events

	2015	2016	2017	2018	2019
Wichita Riverfest ²¹	380,000	450,000	455,000	460,000	440,000
Music Theatre Wichita Musical Series	57,655	75,935	71,683	68,495	81,000
National Baseball Congress	68,000	60,000	62,000	55,000	55,000
WABA Home Show	20,000	28,000	25,000	40,000	40,000
Automobilia Moonlight Car Show	60,000	60,000	60,000	20,000	20,000

Venue Attendance

Century II **INTRUST Bank Arena**



INTRUST Bank Arena



Orpheum Theatre

2019	484,039	2019	348,537	2019	55,631
2018	474,912	2018	352,285	2018	60,007
2017	502,873	2017	338,190	2017	63,047
2016	535,205	2016	371,280	2016	65,361
2015	413,505	2015	439,767	2015	80,025

21 DISCOVER DISCOVER 22

^{*}Located outside of the SSMID District. Not included in hotel data totals.



EXPLORE THE CORE

Downtown is a hub of entrepreneurial ideas, businesses and one-of-a-kind unique experiences for both locals and visitors. With over 100 shops and restaurants, the urban core is a center of authenticity and activity for the Greater Wichita region. Retailers, restaurants and nightlife located in the core have a vast customer pool with over 450,000 residents within a 20-minute drive and over 145,000 within a 10-minute drive. The district accounted for over \$168 million in retail sales in 2019, serving as a destination for dining, entertainment and shopping.





42% Food and Drink

23% Miscellaneous Store Retail

10% Motor Vehicle/Parts Dealers

6% Building/Garden Equipment

4% Health/Personal Care

15% Others (combined total)



24% Class A (175,454 SF) **71%** Class B (521,844 SF)

5% Class C (38,363 SF)



87% Occupancy Rate13% Vacancy Rate

Top Retail Trade Sales by Industry

31% 15% 8% 7% 6% 6% 19%

Miscellaneous Retailers

Motor Vehicle/ Parts Dealers Building/Garden Decor Health Electronics Equipment

Other

\$168 MILLION 2019 RETAIL SALES

Over 100 locally owned shops and restaurants contributed to a total of \$168 million in retail sales in 2019.

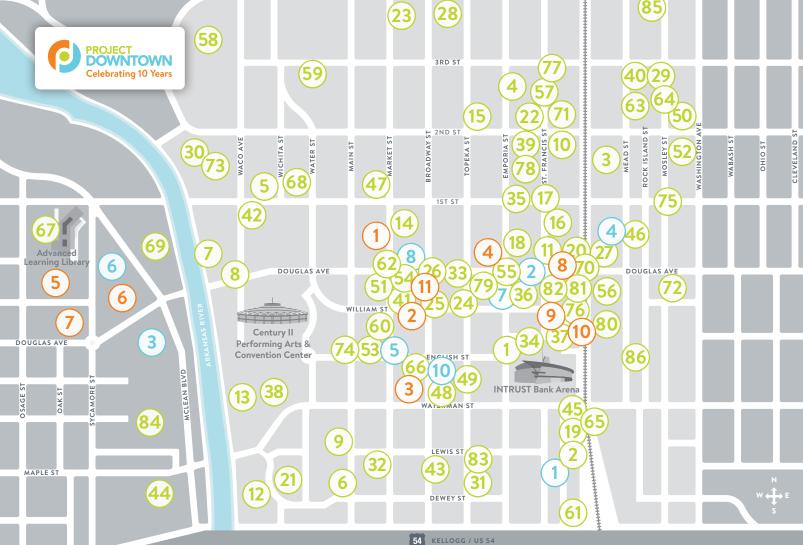
735,701 SF OF TOTAL RETAIL SPACE

Wichita looks to downtown for one-of-a-kind shops, restaurants and nightlife. Demand for unique retail spaces continues to increase.

87% OCCUPANCY RATE

Occupancy rates remained strong in 2019 in alignment with a growing downtown population and increased interest in one-of-a-kind products.





Downtown SSMID District

Completed in 2019

- 74. Fidelity Bank Renovations
- 75. First and Second Street
- 76. Spaghetti Works Phase 1
- 77. Groover Labs
- 78. Cocoa Dolce Renovations
- 79. Hilton Garden Inn
- 80. Union Station Phase 2
- 81. Spaghetti Works Phase 2
- 82. Naftzger Park
- 83. FireWorx Co-Working
- 84. Riverfront Stadium
- 85. Bond Building Renovations
- 86. The Ice House Renovation

Under Construction

- 1. 125 N. Market
- 2. Kansas Health Science Center
- 3. Fidelity Bank Expansion Phase 1
- 4.430 ReDevelopment
- 5. 225 Sycamore
- 6. Home2Suites Hotel
- 7. Hutton Headquarters
- 8. 618 E. Douglas Renovations
- 9. Gore Oil Renovations
- 10. Modig Headquarters
- 11. Broadway Plaza AC Hotel

In Planning

- 1. St. Francis and Commerce Street
- 2. Douglas Ave. Phase 2
- 3. Riverfront Village
- 4. Mead Street Collective
- 5. Fidelity Bank Expansion Phase 2
- 6. Sycamore and McLean Building
- 7. Douglas & Emporia Renovations
- 8. Chester I. Lewis Reflection Sq. Park
- 9. SPT Architecture Headquarters

* Projects listed here (74-86) took place from 2019-2020. View a list of all completed projects from

2010-2020 (1-86) at www.downtownwichita.org.

View the most up-to-date list of all projects from 2010-2020 at www.downtownwichita.org/development.

PROJECTS COMPLETED





The Ice House Renovation

Occidental Management completed renovations to a historic building known as "The Ice House." The building now features 27,000 square feet of Class A office space as well as several balconies and a rooftop patio. Developers retained the property's historic character while adding a new modern addition.

Groover Labs \$5 million

Groover Labs is a nonprofit, technology hub and maker space. Renovations included a 14,000 square-foot lab with studio rental space, a woodshop, a metal shop and an electronics lab equipped with a laser cutter and a 3D printer. This project contributes to the growing energy at the intersection of St. Francis and Second Streets.

Hilton Garden Inn \$14.2 million

The new Hilton Garden Inn includes 127 guest rooms, meeting space, a restaurant, ground-floor commercial space and a full-service Starbucks. Guests can park in the adjacent parking garage, which is connected by a skywalk. Developers are finalizing plans for a rooftop pool overlooking Douglas Avenue.

Naftzger Park \$3.9 million

The newly redesigned Naftzger Park features the Evergy Pavilion, an open lawn for events, flexible seating options, a dog run, a water feature, gardens and more. Plans were derived based on community input by the landscape architecture firm SWA Balsley. Evergy provided \$1.4 million in additional funding to make this project possible.







Spaghetti Works Phase 1 \$23 million (Phases 1 and 2)

A key connector between Old Town and INTRUST Bank Arena, the historic Spaghetti Works building has been transformed into 41 unique residential units. Each unit highlights the building's historic details and features modern amenities. The property offers views of the recently redesigned Naftzger Park.

Spaghetti Works Phase 2 \$23 million (Phases 1 and 2)

Phase 2 of the Spaghetti Works project included the construction of a new, mixed-use building along Douglas Avenue. The property now features office tenants on the second floor and commercial tenants on the ground floor. This project served as a catalyst for the redesign of the adjacent Naftzger Park.

Riverfront Stadium \$75 million

Home field to the Wichita Wind Surge, our Triple-A minor league baseball team, Riverfront Stadium includes fixed seating for 7,000 and a total capacity of 10,000. Designed as a community gathering place, the stadium will also host a wide variety of events and serve as a catalyst for continued development along the riverfront.

Union Station Phase 2 \$54 million (Phases 1 and 2)

The revitalization of historic Union Station is now complete. Phase 1 included the renovation of three adjacent historic buildings and a public plaza. Phase 2 included the restoration of the terminal into office space and an additional 150,000 square feet of new commercial space on the southern portion of the property.

27 BUILD BUILD 28

PROJECTS UNDER CONSTRUCTION



430 ReDevelopment \$22 million

TGC Development Group is constructing a 75,000 square-foot building at the northwest corner of Douglas and Emporia. The new four-story building will feature commercial space on the ground floor and office space on the three upper floors. IMA Financial Group will be the anchor office tenant. Estimated completion is 2020.

Fidelity Bank Phase 1 \$51 million (Phases 1 and 2)

Fidelity Bank is expanding with a ten-story office tower and private car park. Phase 1 includes the construction of the car park, which will feature a rooftop amenity space and 17,000 square feet of ground-floor commercial space. The parking structure is being constructed with the ability to be converted into commercial space in the future.



225 Sycamore \$40 million

EPC Real Estate is developing a key catalyst site in the historic Delano District into a five-story building that will include 204 residential units and 10,000 square feet of retail space on the ground floor. The property will feature amenities such as an outdoor courtyard with a pool, fire pits and grills as well as a clubhouse and fitness center.

618 E. Douglas Avenue Renovations *N/A*

Renovations to the building at 618 E. Douglas Avenue include updating the interior and exterior. The property features apartments on the upper floors and office space on the ground floor. This property is on the east side of Gallery Alley, a public space featuring sculptures, cafe seating and festoon lighting.

Home2Suites Hotel (Delano Catalyst Site) \$12.5 million

A new extended-stay hotel is currently under construction in the historic Delano District. The project is located at a key catalyst site as defined in Project Downtown. The hotel will feature 95 rooms, conference room space, an indoor pool, fire pits and gathering space that will connect to a new public greenway. Estimated completion is spring 2021.

Kansas Health Science Center \$75 million

The redevelopment of four historic downtown buildings into the Kansas Health Science Center is underway. This proposed project includes the renovation of the Finney State Office Building into the center; Sutton Place into student housing; Broadway Plaza Building into a boutique hotel; and the Henry's Building into a food hall.

29 BUILD BUILD

PROJECTS IN PLANNING



Riverfront Village \$127 million

Developers plan to transform the west bank of the Arkansas River into a 7-acre development including residential, office and commercial spaces. Located adjacent to the new Riverfront Stadium, home to the Wichita Wind Surge Triple-A baseball team, this development is positioned to become a gathering place for the community that will draw visitors from across the region.

Fidelity Bank Phase 2 \$51 million (Phases 1 and 2)

Fidelity Bank is expanding their downtown headquarters with the construction of a ten-story tower and private car park. Phase 2 includes a new 135,000 square-foot office tower. Employees can enjoy access to a rooftop park/lounge and can utilize an outdoor walkway or enclosed skywalk to travel to and from the new car park.



Douglas Avenue Streetscape \$1.3 million

Phase 1 improvements (completed in 2016) along Douglas Avenue included curb extensions and streetscape amenities. Phase 2 includes plans for additional streetscape amenities, potential reconfiguration of the travel lanes and potential on-street bike lanes.

Douglas & Emporia Building Renovations *N/A*

Vantage Point Properties plans to renovate the building at the southwest corner of Douglas and Emporia. Developers plan to retain the property's historic characteristics and transform the building into ground-floor retail and office space on the upper floors.

Chester I. Lewis Reflection Square Park N/A

The City of Wichita is planning to revitalize an underutilized urban park into a public gathering place. The improvements to the park will honor the legacy of Chester I. Lewis, the namesake of the park, who was the president of the Wichita chapter of the NAACP and was a leader of the modern civil rights movement at the local, state and national levels.

Sycamore & McLean (Delano Catalyst Site) N/A

Plans at Sycamore and McLean include a 40,000 square-foot mixed-use commercial building that will add to the density and growing vibrancy envisioned for this area in Project Downtown. The building will be marketed as a build-to-suit site or will build spec for an anchor tenant.

31 BUILD BUILD 32



Commerce and Culture at the Core

Downtown Wichita is a private 501(c)(3) non-profit that amplifies the energy, capital and growth of downtown by empowering residents, visitors and businesses to explore the possibilities of our city's core. Founded in 2002 as the Wichita Downtown Development Corporation (WDDC), our mission is to cultivate opportunities that revitalize and enhance Wichita's urban core. We collaborate with stakeholders to stimulate investment and interest in downtown. By connecting resources from the private sector and local government, we steward initiatives that allow commerce and culture to thrive.

Downtown Wichita provides collaborative leadership to strengthen downtown as:

- The heart of the city for all citizens
- An active and prosperous place for businesses and employees
- A center for artistic and cultural experiences
- A vibrant urban environment for residents, workers and visitors

The Downtown Wichita organization works to achieve this mission through three key areas of focus: developing downtown, marketing downtown and enhancing vibrancy.

Our Structure

The organization is governed by a Board of Directors comprised of downtown property owners, business owners and stakeholders and is administered by a professional staff. Downtown Wichita contracts with the City of Wichita to provide economic development services in the city's core. This partnership is funded through a Self Supported Municipal Improvement District (SSMID), designating downtown as the geographic area bounded by Central Avenue, Kellogg Avenue, Washington Street and the Arkansas River.

In 2019, Downtown Wichita leveraged SSMID funding and raised an additional \$161,289 in private sector contributions. In total, from 2009-2019, Downtown Wichita has leveraged SSMID funding by raising an additional \$1.1 million. Downtown Wichita is an affiliate of the Greater Wichita Partnership, and plays a key role in enhancing quality of place, one of three key strategic priorities for the Partnership organization.

Key areas of focus include:







Our Staff









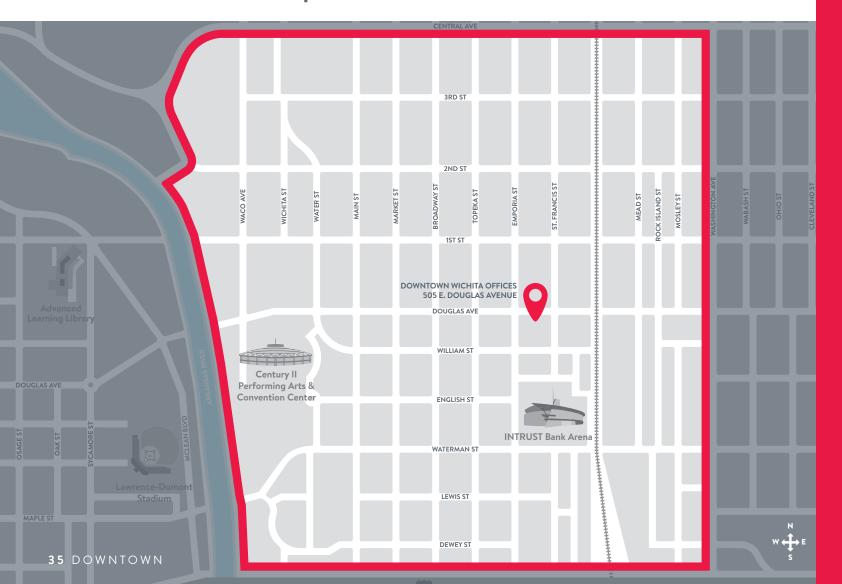








Map of the SSMID Boundaries



2020 Downtown Wichita Board of Directors

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New York Life, Kansas General Office

Alan Banta, Vice Chair

Trans Pacific Oil Corp.

Sean Weaver, Finance Chair

Allen, Gibbs & Houlik, L.C.

Don Sherman, Immediate Past Chair*

Evergy, Inc.

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KMUW & Old Town Association

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Scot Rigby

City of Wichita, Asst. City Manager

Shelly Prichard

Wichita Community Foundation

Susan Santo

Visit Wichita

* Denotes Past Downtown Wichita Chair

2020 SSMID Board of Directors

BOARD MEMBERS

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SJCF Architecture

AJ Boleski

INTRUST Bank Arena

Alan Banta

Trans Pacific Oil Corp.

Chad McDaniel

Emprise Bank

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Joel Kelley

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Randy Doerksen Meritrust Credit Union

Rod Young

Professional Engineering Consultants, P.A.

EX OFFICIO MEMBERS

Jeff Fluhr

Downtown Wichita

Scot Rigby

City of Wichita, Asst. City Manager

DEVELO FORMS

Construction of the 430 ReDevelopment

Developing Downtown

The Downtown Wichita team works to achieve the vision set forth in Project Downtown by working with key stakeholders on urban design implementation, keeping market and economic research up-to-date and advocating for investment and development in the core. The team takes strategic steps to realize the community's 15-year vision set forth in Project Downtown by collaborating with stakeholders to stimulate investment and interest in the core. By connecting resources from the private sector and local government, we steward initiatives that allow commerce and culture to thrive.

Advocacy

An important role for Downtown Wichita is to advocate on behalf of the district and its stakeholders on a regular basis. Working collaboratively with community partners, Downtown Wichita has an active role in shaping policy at the local, state and national levels to positively impact the momentum underway in the urban core. The organization works with public and private sector partners on development projects within the district, providing key market data and project support through objectives set forth in the Project Downtown plan.



Kansas Health Science Center rendering

In addition, the organization promotes and educates on the importance of State and Federal Historic Tax Credit Programs in downtown revitalization. These programs are critical tools in preserving our historic architecture and many adaptive reuse projects would not be financially viable without them. One example of these tools at work is the Kansas Health Science Center project, which includes the restoration of four historic buildings in the urban core. Downtown Wichita advocated on behalf of this project. Pictured above is a rendering of the former Finney State Office Building. The proposed plan includes repurposing the building into a new medical center.

Project Downtown

This year we are celebrating 10 years of implementing Project Downtown: The Master Plan for Wichita, our community's 15-year vision and blueprint for economic growth. View pages 3-6 of the report for an in depth look at how Project Downtown is driving investment in the urban core. The plan was developed through extensive public input from 2009-2010 and was adopted



in December 2010. The plan is designed to assist the public and private sectors when making decisions and to guide strategic public investment so that the Wichita community can maximize private sector investment. Focusing on key areas of downtown and illustrating potential opportunities for growth, the plan is based upon economic analysis and market potential. Project Downtown builds upon the uniqueness of our community and casts a vision for the future. Download the full report to learn more at www.downtownwichita.org.

Intended outcomes:

- Assist the community in retaining talent, families and jobs
- Increase tourism
- Grow existing tax base revenues
- Increase Wichita's competitiveness in regional, national and global markets





The Spaghetti Works development

Urban Design

Developing in an urban environment is fundamentally different from suburban development. Downtown Wichita works with developers, property owners, the design community and the public sector to ensure that critical components of urban development core practices are incorporated into projects. This strategic direction includes ensuring that development fosters walkable connections between spaces, encouraging dense, mixed-use buildings with a focus on ground-floor activation and promoting projects that seamlessly connect and interact with the streetscape.

Economic Research

Since the adoption of Project Downtown in 2010, Downtown Wichita regularly engages experts to update residential, hotel/commercial and retail studies to provide timely, accurate information. This market-based data has proven valuable for developers, property owners and investors interested in investing in Wichita's urban core. Updated studies and market information provides lenders, investors and the public sector an accurate forecast of the market potential. In addition to market-based research and specific planning initiatives, the annual State of Downtown Report presents timely U.S. Census Data alongside local market information and trends. The report is designed to be a resource for those who own, develop, market or invest in real estate. It is intended to drive collaborative conversations and assist the public and private sectors with strategic investment decisions.

Phase 1 of the Fidelity Bank expansion





Riverfront Legacy Master Plan DIY Urban Explorations





Riverfront Legacy Master Plan rendering

Riverfront Legacy Master Plan

The Arkansas River is a unique amenity and attraction for the Greater Wichita region. Project Downtown recognizes the riverfront as a catalytic area that will further the transformation of our downtown into a vibrant urban center. In response to recommendations from the Project Wichita regional visioning process and the Century II Citizens Advisory Committee, Downtown Wichita and multiple private sector organizations partnered with the public sector to form the Riverfront Legacy Master Plan Coalition to create a comprehensive, community vision and master plan for the east bank of the Arkansas River.

After six months of community engagement, numerous public meetings and gathering input online, the Design Team, comprised of Populous, RCLCO and Olin Studio, presented their final recommendations for the site at a public open house in January 2020. The recommendations included renderings and designs, a cost breakdown of the plan and funding and implementation strategies. The plan incorporates 17 major capital projects, including a new performing arts center, a new convention center, 10 acres of green space, funding for programming and maintenance of parks, new mixed-use development to drive economic growth and more.

These collective projects provide a catalytic vision for the riverfront that will generate revenue and serve as a talent recruitment tool for our community. Once complete, the projected 10-year economic impact for the site is estimated \$915-\$970 million. The planning process was put on hold earlier this year, but the Coalition will continue working with the public sector and community stakeholders to advance the master plan with appropriate timing given COVID-19.



Downtown Wichita communications intern Cathy captures footage of a development project

Marketing Downtown

Collaborating with the public and private sectors, the Downtown Wichita team works to enhance perceptions of Wichita's urban core, create awareness for downtown events, promote development progress and market opportunities. In order to achieve these communications and marketing goals, staff maintains a robust website, www.downtownwichita.org, which features resources and information for developers, residents, visitors, businesses and more. The team also manages extensive strategic content across multiple social media platforms.

Possibility People Campaign

From cultural vitality to diverse lifestyles, the urban fabric of downtown is woven with unique stories of collaborators, innovators, makers, investors and more. Downtown Wichita shares the stories of those who are making a difference in our district through the Possibility People marketing campaign. Since the campaign began in 2017, 15 total stories have been created, six of which were released in the last year. Stories are posted at www.downtownwichita.org and promoted through social media channels and email marketing. The Possibility People videos released in 2019 have resulted in over 38,500 views on social media.

Promoting Development

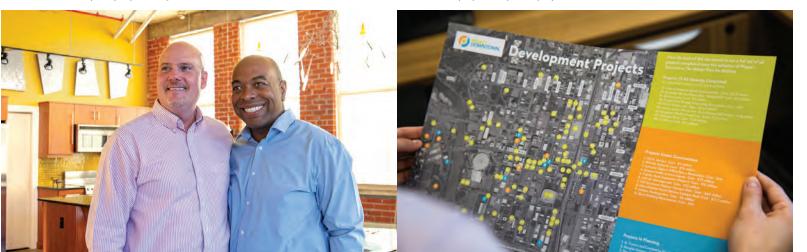
Downtown Wichita is passionate about attracting and sustaining dynamic commercial interests that will further accelerate development. To further this mission, staff consistently communicates development news and updates digital platforms including social media and through www.downtownwichita.org. This includes, but is not limited to:

- Tracking ongoing development progress through printable and interactive maps
- Maintaining downtown for sale and lease real estate offerings on the downtown website
- Sharing content about development projects and progress regularly posted on social media channels
- Producing a regular email update communicating development progress that is sent to email subscribers, providing an overview of projects underway and how Project Downtown is being implemented

Possibility People featuring Cindy Carnahan with Flowers on Douglas



Possibility People featuring downtown residents Martin and Antoine



Map of development projects





Transit shelter promotional display

Transportation & Wayfinding Marketing

Downtown's sidewalks, storefronts and public spaces invite residents, commuters and adventurers to simplify their routines and take the city in stride on foot or by utilizing a variety of easily accessible transportation options. Downtown Wichita promotes these options under the "Get Around" section of www.downtownwichita.org, which includes digital and printable parking maps, traffic route updates and a mobile-friendly, interactive map that makes it easy to explore the core. This section of the website received over 50,000 pageviews in 2019. In addition to promoting wayfinding online, Downtown Wichita partners with Wichita Transit to design and update the interior and exterior displays of the transit shelters located along Douglas Avenue. Ten new transit shelter designs were created and installed on a quarterly basis last year.

Promoting Downtown for the Holidays

Each holiday season, Downtown Wichita works to support district retailers, restaurants and event venues by encouraging the community to experience downtown during the holidays. In 2019, the team developed a new holiday-themed campaign titled "Bigfoot Brian," which encompassed a 7-foot tall Bigfoot statue visiting downtown hotspots. Viewers were encouraged to take selfies with the statue to create awareness of downtown holiday experiences and grow downtown social media channels. The holiday webpages received over 2,000 pageviews.

Family explores Old Town Square during the holidays





Promoting Events

Downtown Wichita is a hub for local events, activities, arts and culture. The Downtown Wichita team partners with Visit Wichita to maintain a robust community events calendar on www.downtownwichita.org. To encourage event attendance and community connections, the organization sends a weekly email to over 5,000 subscribers highlighting local events. The Downtown Wichita team also assists with the promotion of two monthly local events, First Friday and 2nd Saturday.

The First Friday art crawl takes place once a month at various galleries, restaurants, shops and more. Artists display and sell their unique work at participating locations during this free community event. Downtown Wichita coordinates with artists and galleries to gather and create a list of all participating locations available to the public each month. Art lovers can also utilize an interactive, mobile-friendly map listing of all participants. This information is updated monthly on www.firstfridayict.org, which received over 20,000 pageviews in 2019.



Find one-of-a-kind handmade goods, search for vintage treasures and update your home or wardrobe at shops throughout downtown. Anyone who purchases a reusable 2nd Saturday bag or keycard for just \$5 will gain access to discounts at participating retailers. Deals and discounts can be found on the event website, www.2ndsatict.com. Once a month, Downtown Wichita works directly with the participating local businesses to update the deals on the website.



Open Streets ICT, an annual community event Nelly and Maya shop at Bella Luz







A volunteer plants flowers along Douglas Avenue

Enhancing Vibrancy

Quality of place is an important component to furthering the vision outlined in Project Downtown: The Master Plan for Wichita. With the goal of strengthening the place-based identity in Wichita, staff has created and assisted in a variety of placemaking initiatives and programming efforts. These initiatives are designed to engage the creative community, improve perceptions, attract and retain talent and help both locals and visitors establish a personal connection with downtown.

Downtown Clean Up

Downtown Wichita collaborates annually with the City of Wichita Public Works & Utilities Department and the Park & Recreation Department to host Downtown Clean Up. In April 2019, over 100 volunteers assisted with a variety of tasks such as street painting, graffiti removal, Pop-Up Park maintenance, trash pickup and more. Evergy sponsored lunch for the volunteers.

Flowers on Douglas

The Flowers on Douglas program launched in 2017 through a partnership between Downtown Wichita, the City of Wichita and community partner Cindy Carnahan. Cindy is a passionate gardener and local real estate professional who continues to help lead the project through ongoing fundraising efforts and lending her expertise with the planning of the flower arrangements. To date, the project has added over 120 planter pots and 85 hanging baskets along Douglas Avenue from Main to Washington Street that are updated seasonally.

The floral arrangements are planted by a team of talented, volunteer Master Gardeners and are maintained by Hein Landscaping. Funding for this project comes from both the Self Supported Municipal Improvement District (SSMID) and private donations, which can be made at www.flowersondouglas.org. This community initiative creates a welcoming environment for anyone exploring downtown.

Group of volunteers at Downtown Clean Up



Picking up trash at the Downtown Clean Up



Master gardener plants flowers downtown



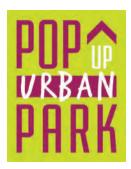




Two participants during the Blue Bench event

Pop-Up Park

Located at 121 E. Douglas Avenue, the Pop-Up Park project transformed a significant hole in the ground and eyesore into a vibrant, active community park. The project was realized in 2015 when Downtown Wichita partnered with Bokeh Development and received a grant from the Knight Foundation Fund at the Wichita Community Foundation. The park is activated on a daily basis with food truck vendors and hosts a variety of community events. Downtown Wichita manages the Facebook page for the park, which has over 12,000 followers, and promotes the food truck schedule in partnership with the Wichita Food Truck Coalition. In 2019, Downtown Wichita hosted a variety of programming efforts at the park:



- The Blue Bench: Special guests from Oxford Senior Living engaged in fun conversations with participants
- Lazy Dog Agility Course: An obstacle course and photo booth for dogs during the annual Open Streets ICT
- Movie Nights: Family-friendly classic films and local food trucks once a month
- Pop-Up Mini Theater: Free snacks and a live performance of Disney classics by talented theater students
- Summer Brew Series: Attendees could enjoy live music, grab a bite from a local food truck, play yard games and sample a new local brewery each week

Gallery Alley

In 2017, Downtown Wichita received a grant from the Knight Foundation Fund at the Wichita Community Foundation to transform the underutilized and unsafe alley at 616 E. Douglas Avenue into Gallery Alley, a bright and colorful public space. In 2018, the City of Wichita gathered stakeholder feedback and elected to permanently restrict the alley to pedestrian-only access, with the ongoing goal of promoting an urban, walkable, people-oriented district.





Gallery Alley during a collaboration with "Best Fringe Forever"

"Take what you need" pop-up event

at the Wichita Community Foundation to enhance Gallery Alley in order to create a permanent destination for inter-sensory art experiences. The next phase of the alley will expand on the artwork included in the space with a conscious effort to serve all visitors with specific consideration for individuals of all ages who are blind, visually impaired and for those with intellectual and developmental disabilities. Five local artists' proposals were selected to create work that is currently underway with plans to install in 2020. The reopening of Gallery Alley is to be determined per COVID-19 guidelines.

Pop-Up Mini Theater Lazy Dog Agility Course





Gallery Alley artist Armando Gallery Alley artist Tomiyo



Information Sources



The 2020 State of Downtown Report was published by Downtown Wichita in August 2020.

All Census Data was provided by Wichita State University's Center for Economic Development and Business Research (CEDBR)

- 1. U.S. Census Bureau, 2014-2018 American Community Survey 5-Year Estimates. Downtown census data is for zip code 67202. Totals may not add up 100 due to rounding.
- 2. The 2010 U.S. Census states the population in the 67202 area code was 1,393. Per Downtown Wichita records, 1,228 new units rental units have opened since 2010 when the Census was taken. Per data provided directly from the downtown residential rental properties, the occupancy of the market rate units averages 91% as of 4/15/2020. Per the U.S. Census Bureau, 2014-2018 American Community Survey 5-Year Estimates, the average size of renter-occupied units is 1.24 persons. Therefore, an estimate for the current population is 2,778.
- 3. Total investment amount includes all public, private and area investment located in the Downtown SSMID district. See number 4 for all sources of investment data. See page 9 for total dollar amount of individual investment areas.
- 4. Private investment includes data from the following sources: Sedgwick County property sales data Sedgwick County Appraiser, Sedgwick County and City of Wichita building permit data Metro Area Building & Construction (formerly Office of Central Inspection). Private investment totals are for the years 2010 2019 only for the Downtown SSMID District (shown on map on page 35 Central to Kellogg, Washington to the Arkansas River). Historic Tax Credits (Includes both State and Federal Credits) Kansas State Historical Society.

Note: All public investment that is reflected in private investment (i.e. items that include the public purchase of land and/or building permits for work on publicly owned property) has been deducted from private investment figures to avoid double counting investment.

Public investment includes data from the following sources: City of Wichita CIP (Streets & bridges, public buildings & public improvements, parks, stormwater, maintenance), Tax Increment Financing (TIF) - City of Wichita, Facade Improvement Program - City of Wichita, HOME Program Investment - Wichita Housing and Community Services, CDBG funds - Wichita Housing and Community Services and Public Building Commission funding. Community Improvement District (CID) - City of Wichita (This is based on the year the tax was collected). Public investment totals are for the years 2010 - 2019 only for the Downtown SSMID District (shown on map on page 34 - Central to Kellogg, Washington to the Arkansas River).

Public investment for INTRUST Bank Arena - Sedgwick County. INTRUST Bank Arena funding during these years constitutes a larger portion of the public investment value. However, Arena capital funding is included over years 2010-2019 per Sedgwick County. Yearly INTRUST Bank Arena funding- 2005: \$ 645,806, 2006: \$5,779,067, 2007: \$18,575,958, 2008: \$74,376,927, 2009: \$81,758,743, 2010: \$7,331,622, 2011: \$1,624,192, 2012: \$285,281, 2013: \$250,000, 2014: \$0, 2015: \$0. 2016: \$0, 2017: \$2,886,656; 2018: \$0; 2019: \$0. Note: Yearly data may not match the yearly data published in this report or any future reports due to receiving updated information.

5. Information provided by Sedgwick County Appraiser and Sedgwick County Department of Finance

Note: Yearly data may not match the yearly data published in this report or any future reports due to receiving updated information.

6. Council for Community and Economic Research, Cost of Living Index, 2019 Annual Average, Vol. 52, No. 4.

- 7. Central Business District. J.P. Weigand & Sons Inc. Forecasts 2010 & 2020
- 8. Visit Wichita Convention & Visitors Bureau
- 9. Wichita Business Journal Book of Lists Vol. 34 No. 52 Published December 27, 2019
- 10. Smith Travel Reports; W-ZHA, LLC.

A minimum of four hotels is required for data sample. Historical data may be revised by individual hotels due to deadlines, data collection, distribution deadlines, etc., which may cause a change in the overall yearly data. Therefore, the yearly data provided by STR and published in prior reports may not match the yearly data published in this report or any future reports.

- 11. U.S. Census Bureau, 2014-2018 American Community Survey 5-year estimates, Race alone or in combination with one or more other races. Total will be more than 100 percent because individuals of more than one race are counted by the number of races reported. Downtown census data is for zip code 67202.
- 12. City of Wichita Division of Arts & Cultural Services
- 13. INTRUST Bank Arena
- 14. Wichita Orpheum Theatre
- 15. ReferenceUSA Government Division. Data compiled by CEDBR, February 2019.
- 16. U.S. Census Bureau, 2010 Decennial Census
- 17. Downtown Wichita (or Wichita Downtown Development Corporation)
- 18. Constant Contact "Nonprofit Other" business type http://support2.constantcontact.com/articles/FAQ/2499
- 20. Music Theatre Wichita
- 21. Wichita Festivals, Inc.
- 22. Wichita Symphony Orchestra

